

Message Text

LIMITED OFFICIAL USE

PAGE 01 LAGOS 11238 101447Z

42

ACTION AF-07

INFO OCT-01 ISO-00 EB-07 RSC-01 AID-05 COME-00 CIAE-00

INR-05 NSAE-00 STR-01 L-02 /029 W

----- 012338

R 100941Z DEC 74

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 7135

LIMITED OFFICIAL USE LAGOS 11238

E.O. 11652: N/A

TAGS: BEXP, BMEP, ELTN, NI

SUBJ: MAJOR PROJECTS: RAILWAY DEVELOPMENT - STATUS REPORT

REF: LAGOS 10454

1. STATUS OF U.S.-PROPOSALS FOR RAILROAD CONSULTANCY

CONTRACT IS AS FOLLOWS:

2. MORRISON-KNUDSEN (IECO) - PRIOR TO DEPARTING NOV. 26, M-K REP HOLZGRAF PRESENTED PREQUALIFICATION MATERIAL TO NRC, EMPHASIZING M-K'S INTEREST IN DOWNSTREAM TURNKEY PROJECTS. SINCE THEN, AND PRIOR TO DEC. 5 DEADLINE FOR CONSULTANCY PROPOSALS, IECO HAS ADVISED NRC IT ALSO WISHES TO BE CONSIDERED FOR CONSULTANCY ROLE. IECO HAS DECIDED NOT RPT NOT TO MAKE USE JOHNSON'S SERVICES. INDICATIONS ARE IT WILL RETAIN SERVICES OF LOCAL ENGINEERING FIRM CURRENTLY DOING BUSINESS WITH IECO ASSOCIATE IN U.S.

3. PULLMAN (SWINDELL-DRESSLER) - MCCABE SUBMITTED CONSULTANCY PROPOSAL IN PERSON TO NRC GEN. MGR. ON DEC. 4. POSSIBLE ASSOCIATION WITH JOHNSON STILL UP IN AIR; A NUMBER OF OTHER POSSIBLE AGENTS ARE BEING CONSIDERED.

4. OTHERS: AS SOON AS REFTEL INFORMATION WAS RECEIVED EMBASSY ALERTED TWO LOCALLY-REPRESENTED U.S. ENGINEERING FIRMS (SVERDRUP & PARCEL -- IN ASSOCIATION WITH MISSOURI PACIFIC -- LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 LAGOS 11238 101447Z

AND STANLEY CONSULTANTS). BOTH SUBMITTED PROPOSALS WITHIN

DEC. 5 DEADLINE. IN ADDITION, A THIRD FIRM (INTERNATIONAL PETROLEUM PLANNING CO, ASSOCIATED WITH UNION PACIFIC AND CURRENTLY IN NIGERIA ON ANOTHER PROJECT) INDICATED IN LAST WEEK OF NOVEMBER THAT IT INTENDED PURSUE CONSULTANCY.

5. COMPETITION - COMPETITION PROMISES TO BE STIFF. ONE SOURCE HAS INFORMED US ABOUT 20 FIRMS SUBMITTED PROPOSALS PRIOR TO DEADLINE. STRONGEST CANDIDATE APPEARS TO BE JAPANESE CONSORTIUM WHICH REPORTEDLY HAS HAD TEAM IN LAGOS FOR EXTENDED PERIOD, MAKING AGGRESSIVE SALES EFFORT. SUSPECT U.S. FIRMS WILL HAVE UPHILL BATTLE AGAINST JAPANESE, CONSIDERING FAVORABLE IMAGE JAPANESE RAIL SYSTEM.

6. TIMETABLE: OUR INFORMATION IS THAT NRC WILL PREPARE SHORT LIST OF PREQUALIFIED CONSULTANTS BY LATE JANUARY. FIRMS ON SHORT LIST WILL THEN BE INVITED TO SEND REPS TO LAGOS FOR DETAILED DISCUSSIONS AND PRESENTATION OF DETAILED PROPOSALS. NRC WILL THEN MAKE RECOMMENDATION WHICH MUST BE APPROVED BY CORPORATIONS STANDING TENDER BOARD, MIN OF TRANSPORT, MIN OF ECON DEVELOPMENT, AND FEDERAL EXECUTIVE COUNCIL. THUS EVEN WITH EXPEDITIOUS ACTION BY ALL CONCERNED, CONTRACT WINNER UNLIKELY TO EMERGE BEFORE LATE SPRING OF 1975.

7. INCIDENTALLY, ALL WE HAVE HEARD SO FAR TENDS TO CONFIRM THAT ROLE AS GENERAL CONSULTANT WILL NOT RPT NOT PRECLUDE CONTRACT WINNER FROM PERFORMING DOWNSTREAM DESIGN ENGINEERING, AND CONSTRUCTION WORK.

8. APPRECIATE MEPD'S AMPLE RESPONSE HO REFTEL.
CROSBY

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: REPORTS, CONSTRUCTION, RAILROADS, PROGRAMS (PROJECTS)
Control Number: n/a
Copy: SINGLE
Draft Date: 10 DEC 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: boyleja
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974LAGOS11238
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740358-0236
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741247/aaaaboly.tel
Line Count: 91
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: LAGOS 10454
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 03 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 SEP 2002 by WorrelSW>; APPROVED <18 MAR 2003 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECTS: RAILWAY DEVELOPMENT - STATUS REPORT
TAGS: BEXP, ELTN, NI
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005